







Certified Pre-Owned vs. Used

Buying a used piece of equipment is a viable option for some and can even be a more cost effective option. However not all purchases are created equal when it comes to used versus certified pre-owned equipment.

The Wacker Neuson brand has always offered a premium product that comes with piece of mind. Why should that change just because the equipment isn't brand new? Wacker Neuon's Certified Pre-Owned (CPO) program, allows for dealers and customers to purchase premium equipment at an affordable price with the same confidence that comes with purchasing a new piece of equipment.

Wacker Neuson prides itself on its equipment and its certified dealer network. We know that through our carefully crafted certified pre-owned equipment program dealers and customers will get nothing but the best equipment. We stand behind every piece of CPO equipment by offering an industry leading warranty with it.







CPO Warranty Comprehensive Ir Serviced with ger EquipCare enable Full history/service Machine approve Certified by author Pre-determined of Maintenance read Attractive financir



	CPO	USED
	 V 	×
Inspection	 Image: A set of the set of the	×
enuine parts	 Image: A set of the set of the	×
led	 Image: A second s	×
ce report	 Image: A second s	×
ed by OEM	 Image: A second s	×
orized dealer	 Image: A second s	×
qualifications	 Image: A second s	×
ady (fully serviced)	 Image: A set of the set of the	×
ing rate	 Image: A second s	×



Overview

All equipment that goes through Wacker Neuson's CPO program is run through an extensive inspection process. This systematic process details out all the pertinent items that must be covered. However, before this process begins machines are carefully selected. This criteria is based on how well the piece of equipment was maintained, based on its service records and the application it was used, in all before being selected for the CPO program.

Below are some pregualification points before equipment is selected for the program:

- Equipment must be less than three years old
- Maintenance & service records available
- Machines used in forestry, mining, fertilizer, or equivalent not eligible
- Machine must pass total fluid analysis

- Machine hours limited to:
- 1,500 hours for Excavators, Wheel Loaders, Dumpers, Compact Track and Skid
- Loaders, and Telehandlers 500 hours for Ride-On
- and Trench Rollers

Certification Inspection Checklist

All CPO equipment will go through a rigorous Certification Inspection Checklist to ensure all essential machine functions are operational and perform at the levels expected. Every machine will be carefully selected and will include a machine history and fluid analysis report. Our Certification Inspection Checklist includes:

- General
- Engine
- Electrical System & Function Test
- Drivetrain
- Hydraulics
- Hydrostatic Drive
- Cab / Cabin
- Chassis / Body
- Safety Equipment & Features
- Road & Dirt Test
- Appearance Standards



CERTIFIED

All CPO equipment is inspected and reconditioned by Wacker Neuson certified dealers. In order to become part of the CPO program dealers must first meet a series of stringent standards. This includes demands on the facility, employees, and their processes. Technicians are also required to attend an extensive amount of training on all equipment lines before being able to even qualify the equipment. Upon inspection of each piece of equipment a demanding certification process will begin. As the certified dealer works through the machine components they will be tested, repaired, or replaced as needed to ensure the utmost of quality when making your purchase. Machines that require updated components, software, and technology will be brought up to the latest standards.



EOUIPCARE

Each machine comes equipped with a standard telematics module and one year free subscription for additional peace of mind. This gives users the added insight to machine monitoring, location, geofencing, and performance. Specific features for telematics may vary based on machine type.*

The Wacker Neuson Certified Pre-Owned program offers attractive interest rates for those interested. Rates are subject to fluctuate based on market conditions. However, typically CPO rates will fall between new equipment interest rates and used equipment rates making the CPO a more economically viable option for some.



Wacker Neuson proudly stands behind it's CPO program and the warranty coverage provided with your purchase. To help provide added piece of mind, while standing behind our equipment, we offer warranty coverage with every machine. The length of warranty and coverage will vary depending on the type. Every machine will come with a standard warranty, that covers powertrain and hydraulics for 1 year / 1,000 hours or whichever comes occurs first. All equipment comes with the option to purchase premier coverage, with includes no deductible.

Simply put - a sticker on a machine doesn't mean anything without the support of Wacker Neuson behind it.

Warranty Coverage: This plan provides coverage for the components listed below when a failure occurs due to a defect in material or workmanship and may provide coverage for additional components not listed. when damage is caused by or resulting from a covered failure of a listed component.

Powertrain & Hydraulic Components Covered

ENGINE and all internal lubricated components within Accessory Gears Camshaft Camshaft bearings Camshaft drive dear Connecting rods & bearings Crankshaft Bearings & Gear Crankshaft Including front & rear seals Cylinder heads / head gaskets Cylinder liners Engine block Engine oil cooler Engine speed controls Flywheel, ring gear Front & rear engine covers & seals Front damper Oil pan and gasket Oil pump Pistons & rings Temperature sensors & sending units Pressure sensors

Thermostats Timing gears Valve cover & dasket Water pumps Engine components covered after emission warranty Charge air cooler Engine control module Exhaust Gas Recurculation (EGR) module Injection pump Injectors Intake & exhaust manifold & gaskets Turbocharger & gasket Hydraulics Hvdraulic cylinders Hydraulic rigid piping Hvdraulic motors Hydraulic oil coolers Hydraulic pumps Hydraulic resevoir Hydraulic valves

Rocker arm assembly

Pressure reducing valves Unloading valves Transmission/Axles/Hydrostatic drive(s) Axle housing Axle shaft Clutch disc (wet only) Clutch plates (wet only) Counter shaft clutch Differential housing Differential pinion gear / ring gear Drive axle hub Drive shaft with universal joints Drive shaft support bearing Electronic Transmission controller & valve Enclosed oil immersed chains & sprockets Exciter pump/motor Final drive pinion Final drive planetary gears Front wheel drive sensors Hydraulic drive / travel motor

Pilot control

Hydrostatic/hydraulic pump drives Hysdrostatic motor Hydrostatic transmission charge pump Internal lubricated clutch housings Internal transmission control linkage Internal wet service brakes MFWD Axle & Differential assembly Driveshaft and U Joints Planetary gear carrier Splitter drive / drop box Swing motor and swing gear box Turntable bearing Torque converter Torque converter pump Transfer drive Transmission case Transmission gears, bearings & shafts Transmission pump Travel control valve Travel & swing sections of main valve block Wet steering clutches

Hvdraulic transmission / control valve

Premier Components Covered*

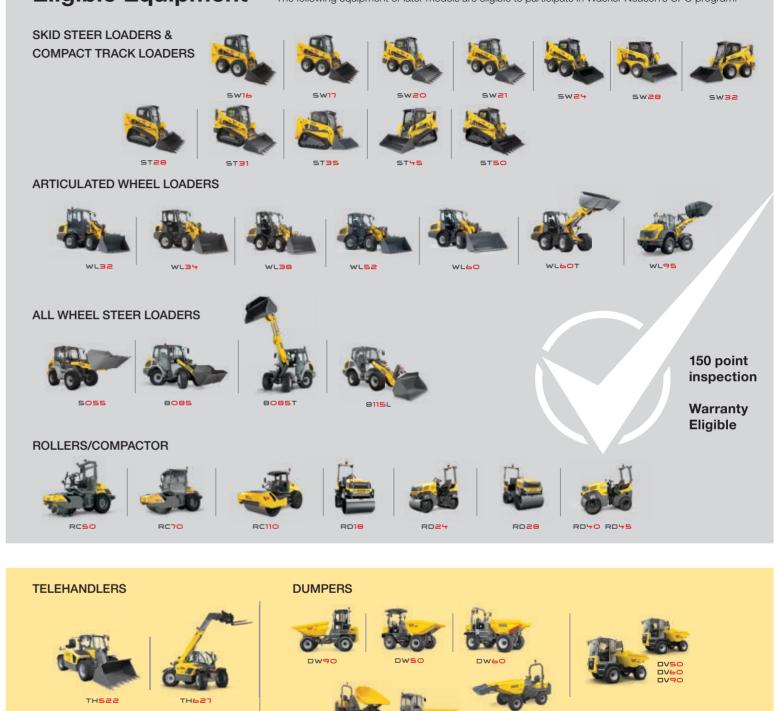
Fremier Components Covered					
	Engine Air intake hose Engine mounts & supports Fan & fan drive Fuel tank Fuel transfer pump & gasket Oil filler tube Oil filter mount Oil lines Pulleys Radiator Water piping Engine components covered after emission warranty Catalytic converter Diesel particulate filter Selective catalytic reduction system	Diesel exhaust fluid tank & dispensing system Cold start enrichment systems Sensors, solenoids & wiring harnesses used in systems Factory installed heat & air conditioning Accumulaotr Clutch Compressor Condensor Dryer Evaporator Expansion valve Heater core Hoses Pulley Seals & gaskets Temperature control programmers & valves	Transmission / Axles / Hydrostatiscs Control rods External oil lines Filler tubes (transmission) Pneumatic valves Undercarriage roller & idler seals & bearings Undercarriage tensioners Undercarriage exclusions: sprocket, tracks, pads, bolts, chains, or any failure due to wear or breakage caused by wear Electrical Gauges Horn Indicators Instruments Electronic Joysticks / remote control panel	Electric motors Sensors Solenoid valves Telematics (factory installed only) Switches Traction control system Voltage regulator Wiring harnesses Wiring harness exclusions: Rubbing, chaffing, loose or corroded connections Structural Excavator dipper sticks Excavator boom Wheel loader / skid & track loader arms	,

Hydraulic drive pump

*Premier coverage includes all components listed under Powertrain & Hydraulics plus:

These plans excludes coverage for any failure to any component caused by or resulting from the failure of a component not listed as a covered component, including resulting damage to a listed component.

Eligible Equipment



EXCAVATORS (TRACK)









The following equipment or later models are eligible to participate in Wacker Neuson's CPO program.





